

**For Immediate Release**

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**Industry Veterans Start Specialized Executive Recruiting Firm**

Heritage Partners International (HPI) opened its offices this month in New Haven to cater to the strong needs of the early stage biotechnology and pharmaceutical companies. Other office locations include Philadelphia, PA, and Morristown, NJ. The company founder and Managing Partner is Kevin Butler from Orange, CT.

Citing a real need for a firm with world class credentials and global reach to the top healthcare talent markets, Kevin Butler discussed the firm's positioning as "a firm that knows the talent in the life sciences industry." The Firm's locations within close proximity to Boston, New York and Philadelphia, are strategically positioned in strong biotech/pharma markets of the East coast.

A former search veteran of Spencer Stuart and Heidrick & Struggles, where he recently led that company's global healthcare practice, Butler believes that many companies engaging recruiters today are tired of the slow, methodical approach to search that many of the industry giants still employ, not to mention the lack of understanding many of them have about their clients needs and strategic objectives. "What makes us unique," states Butler, "is our access to senior executives, not only within the biotech and pharma sectors but also with the investment and consulting companies, and our ability to develop and grow longstanding relationships."

Joining Mr. Butler in the New Haven Office, are Senior Associate, Terry Angotto and his Partner, Matthew J. Vossler. Both Angotto and Vossler were formerly with Heidrick & Struggles in the healthcare practice. Mr. Vossler, a founder of Swim Across America – the Connecticut based not-for-profit that raises money for cancer research, education and care services, was previously the President of HBAC Relocation whose primary Connecticut clients were the major pharmaceutical companies.

Heritage Partners International (HPI) is a senior level executive search firm that focuses on delivering superior work to a select group of clients globally in the Life Sciences Industry ([www.HeritageLeaders.com](http://www.HeritageLeaders.com)). The firm was founded by several senior consultants who had previously held leadership positions with the large, general practice firms including Heidrick & Struggles, Spencer Stuart and Russell Reynolds. In addition, our partners have held senior positions at leading pharmaceutical and biotechnology companies in the United States and Europe.

HPI works in partnership with Whitehead Mann, a leading European based executive search and consulting firm, to provide global services to its clients.